

Year (Rp million)	2020	2021	2022	2023	2024	Tahun (Rp juta)
Revenue						Pendapatan
Domestic Net Revenue	112,568,242	123,082,640	123,199,056	117,454,831	97,338,248	Pendapatan Bersih Lokal
Export Net Revenue	1,909,069	1,798,626	1,483,636	1,498,166	1,317,235	Pendapatan Bersih Ekspor
Net Revenue	114,477,311	124,881,266	124,682,692	118,952,997	98,655,483	Pendapatan Bersih
Profit						Laba
Gross Profit	17,388,244	14,272,611	11,095,603	14,595,621	9,379,624	Laba Bruto
Operating Profit	10,045,855	7,361,765	3,908,926	7,439,598	1,903,460	Laba Usaha
Profit	7,647,729	5,605,321	2,779,742	5,324,516	980,804	Laba
Profit Attributable to Owners of the Company	7,647,725	5,605,315	2,779,739	5,324,514	980,805	Laba yang dapat Diatribusikan kepada Pemilik Entitas Induk
Comprehensive Income	7,591,709	5,768,435	2,896,890	5,315,783	1,053,748	Penghasilan Komprehensif
Comprehensive Income Attributable to Owners of the Company	7,591,705	5,768,429	2,896,887	5,315,781	1,053,749	Penghasilan Komprehensif yang dapat Diatribusikan kepada Pemilik Entitas Induk
Per Share Data						Data per Saham
Outstanding Shares (in thousand shares)	1,924,088	1,924,088	1,924,088	1,924,088	1,924,088	Saham dalam Peredaran (dalam ribuan saham)
Earnings per Share	3,975	2,913	1,445	2,767	510	Laba per Saham
Balance Sheet						Neraca
Total Assets	78,191,409	89,964,369	88,562,617	92,450,823	84,939,276	Jumlah Aset
Total Liabilities	19,668,941	30,676,095	30,706,651	31,587,980	23,022,685	Jumlah Liabilitas
Total Equity	58,522,468	59,288,274	57,855,966	60,862,843	61,916,591	Jumlah Ekuitas
Addition to Fixed Assets	5,050,050	5,087,848	5,639,686	7,689,204	1,499,284	Penambahan Aset Tetap
Net Working Capital	32,527,937	30,943,295	26,320,117	24,578,749	26,766,691	Modal Kerja Bersih
Margin and Ratio Analysis (%)						Analisa Laba dan Rasio (%)
Gross Profit Margin	15.2%	11.4%	8.9%	12.3%	9.5%	Rasio Laba Bruto terhadap Pendapatan
Operating Profit Margin	8.8%	5.9%	3.1%	6.3%	1.9%	Rasio Laba Usaha terhadap Pendapatan
Profit Margin	6.7%	4.5%	2.2%	4.5%	1.0%	Rasio Laba terhadap Pendapatan
Profit Margin Attributable to Owners of the Company	6.7%	4.5%	2.2%	4.5%	1.0%	Rasio Laba terhadap Pendapatan yang dapat Diatribusikan kepada Pemilik Entitas Induk
Current Ratio	291.2%	209.1%	190.4%	183.2%	228.5%	Rasio Lancar
Profit to Equity Ratio	13.1%	9.5%	4.8%	8.7%	1.6%	Rasio Laba terhadap Ekuitas
Profit to Asset Ratio	9.8%	6.2%	3.1%	5.8%	1.2%	Rasio Laba terhadap Aset
Debt to Equity Ratio	33.6%	51.7%	53.1%	51.9%	37.2%	Rasio Utang terhadap Ekuitas
Debt to Asset Ratio	25.2%	34.1%	34.7%	34.2%	27.1%	Rasio Utang terhadap Aset
Market Share and Sales Volume Data (in million sticks)						Data Pangsa Pasar dan Jumlah Penjualan (dalam jutaan batang)
Market Share (estimated %)*	26.6%	27.1%	25.5%	21.2%	17.4%	Pangsa Pasar (perkiraan dalam %)*
Domestic Sales	87,616	89,278	80,957	59,742	51,717	Penjualan Lokal
Export Sales	2,112	1,840	1,578	1,687	1,419	Penjualan Ekspor
SKT Sales (hand made)	9,061	8,970	8,625	8,446	8,147	Penjualan SKT
SKM Sales (machine made)	80,667	82,148	73,910	52,983	44,989	Penjualan SKM

* Source Market Share Data: Nielsen Market Research

* Sumber Data Pangsa Pasar: Riset Pasar Nielsen