

FINANCIAL HIGHLIGHTS

DATA KEUANGAN POKOK

Year (Rp million)	2021	2022	2023	2024	2025	Tahun (Rp juta)
Revenue						Pendapatan
Domestic Net Revenue	123,082,640	123,199,056	117,454,831	97,338,248	88,225,692	Pendapatan Bersih Lokal
Export Net Revenue	1,798,626	1,483,636	1,498,166	1,317,235	1,144,066	Pendapatan Bersih Ekspor
Net Revenue	124,881,266	124,682,692	118,952,997	98,655,483	89,369,758	Pendapatan Bersih
Profit						Laba
Gross Profit	14,272,611	11,095,603	14,595,621	9,379,624	8,984,474	Laba Bruto
Operating Profit	7,361,765	3,908,926	7,439,598	1,903,460	2,831,757	Laba Usaha
Profit	5,605,321	2,779,742	5,324,516	980,804	1,559,586	Laba
Profit Attributable to Owners of the Company	5,605,315	2,779,739	5,324,514	980,805	1,556,533	Laba yang dapat Diatribusikan kepada Pemilik Entitas Induk
Comprehensive Income	5,768,435	2,896,890	5,315,783	1,053,748	1,616,290	Penghasilan Komprehensif
Comprehensive Income Attributable to Owners of the Company	5,768,429	2,896,887	5,315,781	1,053,749	1,613,237	Penghasilan Komprehensif yang dapat Diatribusikan kepada Pemilik Entitas Induk
Per Share Data						Data per Saham
Outstanding Shares (in thousand shares)	1,924,088	1,924,088	1,924,088	1,924,088	1,924,088	Saham dalam Peredaran (dalam ribuan saham)
Earnings per Share	2,913	1,445	2,767	510	809	Laba per Saham
Balance Sheet						Neraca
Total Assets	89,964,369	88,562,617	92,450,823	84,939,276	75,251,653	Jumlah Aset
Total Liabilities	30,676,095	30,706,651	31,587,980	23,022,685	12,680,816	Jumlah Liabilitas
Total Equity	59,288,274	57,855,966	60,862,843	61,916,591	62,570,837	Jumlah Ekuitas
Addition to Fixed Assets	5,087,848	5,639,686	7,689,204	1,499,284	1,050,182	Penambahan Aset Tetap
Net Working Capital	30,943,295	26,320,117	24,578,749	26,766,691	28,713,310	Modal Kerja Bersih
Margin and Ratio Analysis (%)						Analisa Laba dan Rasio (%)
Gross Profit Margin	11.4%	8.9%	12.3%	9.5%	10.1%	Rasio Laba Bruto terhadap Pendapatan
Operating Profit Margin	5.9%	3.1%	6.3%	1.9%	3.2%	Rasio Laba Usaha terhadap Pendapatan
Profit Margin	4.5%	2.2%	4.5%	1.0%	1.7%	Rasio Laba terhadap Pendapatan
Profit Margin Attributable to Owners of the Company	4.5%	2.2%	4.5%	1.0%	1.7%	Rasio Laba terhadap Pendapatan yang dapat Diatribusikan kepada Pemilik Entitas Induk
Current Ratio	209.1%	190.4%	183.2%	228.5%	367.7%	Rasio Lancar
Profit to Equity Ratio	9.5%	4.8%	8.7%	1.6%	2.5%	Rasio Laba terhadap Ekuitas
Profit to Asset Ratio	6.2%	3.1%	5.8%	1.2%	2.1%	Rasio Laba terhadap Aset
Debt to Equity Ratio	51.7%	53.1%	51.9%	37.2%	20.3%	Rasio Utang terhadap Ekuitas
Debt to Asset Ratio	34.1%	34.7%	34.2%	27.1%	16.9%	Rasio Utang terhadap Aset
Market Share and Sales Volume Data (in million sticks)						Data Pangsa Pasar dan Jumlah Penjualan (dalam jutaan batang)
Market Share (estimated %)*	27.1%	25.5%	21.2%	17.4%	15.2%	Pangsa Pasar (perkiraan dalam %)*
Domestic Sales	89,278	80,957	59,742	51,717	45,453	Penjualan Lokal
Export Sales	1,840	1,578	1,687	1,419	1,210	Penjualan Ekspor
SKT Sales (hand made)	8,970	8,625	8,446	8,147	6,801	Penjualan SKT
SKM Sales (machine made)	82,148	73,910	52,983	44,989	39,862	Penjualan SKM

* Source Market Share Data: Nielsen Market Research

* Sumber Data Pangsa Pasar: Riset Pasar Nielsen