

Financial Highlights

Data Keuangan Pokok

Year (Rp million)	2019	2020	2021	2022	2023	Tahun (Rp juta)
Revenue						Pendapatan
Domestic Net Revenue	108,735,034	112,568,242	123,082,640	123,199,056	117,454,831	Pendapatan Bersih Lokal
Export Net Revenue	1,788,785	1,909,069	1,798,626	1,483,636	1,498,166	Pendapatan Bersih Ekspor
Net Revenue	110,523,819	114,477,311	124,881,266	124,682,692	118,952,997	Pendapatan Bersih
Profit						Laba
Gross Profit	22,783,255	17,388,244	14,272,611	11,095,603	14,595,621	Laba Bruto
Operating Profit	15,073,090	10,045,855	7,361,765	3,908,926	7,439,598	Laba Usaha
Profit	10,880,704	7,647,729	5,605,321	2,779,742	5,324,516	Laba
Profit Attributable to Owners of the Company	10,880,701	7,647,725	5,605,315	2,779,739	5,324,514	Laba yang dapat Diatribusikan kepada Pemilik Entitas Induk
Comprehensive Income	10,800,102	7,591,709	5,768,435	2,896,890	5,315,783	Penghasilan Komprehensif
Comprehensive Income Attributable to Owners of the Company	10,800,099	7,591,705	5,768,429	2,896,887	5,315,781	Penghasilan Komprehensif yang dapat Diatribusikan kepada Pemilik Entitas Induk
Per Share Data						Data per Saham
Outstanding Shares (in thousand shares)	1,924,088	1,924,088	1,924,088	1,924,088	1,924,088	Saham dalam Peredaran (dalam ribuan saham)
Earnings per Share	5,655	3,975	2,913	1,445	2,767	Laba per Saham
Balance Sheet						Neraca
Total Assets	78,647,274	78,191,409	89,964,369	88,562,617	92,450,823	Jumlah Aset
Total Liabilities	27,716,516	19,668,941	30,676,095	30,706,651	31,587,980	Jumlah Liabilitas
Total Equity	50,930,758	58,522,468	59,288,274	57,855,966	60,862,843	Jumlah Ekuitas
Addition to Fixed Assets	5,166,648	5,050,050	5,087,848	5,639,686	7,689,204	Penambahan Aset Tetap
Net Working Capital	26,822,406	32,527,937	30,943,295	26,320,117	24,578,749	Modal Kerja Bersih
Margin and Ratio Analysis (%)						Analisa Laba dan Rasio (%)
Gross Profit Margin	20.6%	15.2%	11.4%	8.9%	12.3%	Rasio Laba Bruto terhadap Pendapatan
Operating Profit Margin	13.6%	8.8%	5.9%	3.1%	6.3%	Rasio Laba Usaha terhadap Pendapatan
Profit Margin	9.8%	6.7%	4.5%	2.2%	4.5%	Rasio Laba terhadap Pendapatan
Profit Margin Attributable to Owners of the Company	9.8%	6.7%	4.5%	2.2%	4.5%	Rasio Laba terhadap Pendapatan yang dapat Diatribusikan kepada Pemilik Entitas Induk
Current Ratio	206.2%	291.2%	209.1%	190.4%	183.2%	Rasio Lancar
Profit to Equity Ratio	21.4%	13.1%	9.5%	4.8%	8.7%	Rasio Laba terhadap Ekuitas
Profit to Asset Ratio	13.8%	9.8%	6.2%	3.1%	5.8%	Rasio Laba terhadap Aset
Debt to Equity Ratio	54.4%	33.6%	51.7%	53.1%	51.9%	Rasio Utang terhadap Ekuitas
Debt to Asset Ratio	35.2%	25.2%	34.1%	34.7%	34.2%	Rasio Utang terhadap Aset
Market Share and Sales Volume Data (in million sticks)						Data Pangsa Pasar dan Jumlah Penjualan (dalam jutaan batang)
Market Share (estimated %)*	25.6%	26.6%	27.1%	25.5%	21.2%	Pangsa Pasar (perkiraan dalam %)*
Domestic Sales	93,779	87,616	89,278	80,957	59,742	Penjualan Lokal
Export Sales	2,163	2,112	1,840	1,578	1,687	Penjualan Ekspor
SKT Sales (hand made)	8,500	9,061	8,970	8,625	8,446	Penjualan SKT
SKM Sales (machine made)	87,442	80,667	82,148	73,910	52,983	Penjualan SKM

* Source Market Share Data: Nielsen Market Research

* Sumber Data Pangsa Pasar: Riset Pasar Nielsen